Ryan Cunningham

founder // partner • rc@edgerunner.io • 713-829-9713 • [X] • [/in/] • [github] • [substack]

Technical product leader building and investing in early-stage AI startups, with applied experience scaling systems in seed and Fortune 500 environments.

Experience

SHACK15 Ventures

Co-Founder & Partner // San Francisco, California, Jan 2024 - Present

- Co-founded and scaled Al/deeptech angel fund from 0 to 82 members, managing ~\$100K operating budget
- Syndicated SPVs between \$100K \$500K into cutting edge AI, robotics, and semiconductor companies, including <u>HYPR</u>, <u>Fastino</u>, and <u>Positron</u>
- Built agentic automation systems (e.g. n8n, ollama, Crew AI) for fund research, diligence, and deal flow operations across early-stage investment pipeline

Al Fund

Principal Builder // Palo Alto, California, Jul 2021 - Jan 2024

- Co-built 9 Al companies alongside Dr. Andrew Ng in his venture studio, serving as board observer for 7 venture-backed startups including <u>Skyfire</u>, <u>Speechlab</u>, and <u>Rapidfire</u>
- Led studio platform strategy and company building initiatives, partnering with entrepreneurs-in-residence to develop MVPs and go-to-market strategies

<u>Spiketrap</u>

Director of Product // San Francisco, California, Jun 2020 - Jul 2021

- Led strategic pivot from social listening to contextual ads enablement, positioning company for <u>successful acquisition by Reddit</u>
- Managed a small team of 5 engineers in development of our large-scale knowledge-graph enhanced NLP and deep learning systems

<u>Uber Technologies</u>

- Developed Armada data science suite managing 35,000+ vehicle fleet optimization across 70+ international markets, via supply positioning and rebalancing operations
- Built ML-based launch city prediction system leveraging custom feature store, accurately forecasting vehicle utilization rates to optimize market expansion strategy
- Architected competitive intelligence platform integrating multiple data sources to track realtime market share across global micromobility networks

Product Strategy - Uber Elevate // San Francisco, California, Mar 2018 - Mar 2019

- Led development of Symphony, a patented ML-based acoustic modeling system (<u>US11900818B2</u>) for eVTOL noise prediction, enabling skyport site optimization across Los Angeles, San Francisco, Dallas, Dubai, and Sydney
- Managed our joint <u>FAA Integrated Pilot Program (IPP)</u> for urban UAV food delivery, developing regulatory frameworks and operational requirements for autonomous delivery network

Product Analyst - Uber Eats // San Francisco, California, Feb 2017 - Mar 2018

- Spearheaded analysis revealing driver acquisition and incentive spend inefficiencies; surfaced, rallied, and implemented targeted spend reductions saving \$100MM annually while maintaining network stability
- Built SQL/Python reporting system tracking monthly driver acquisition and incentive spend across 300+ markets
- Authored strategic white paper <u>"How to Build an Autonomous Delivery Network" (2018)</u>, establishing internal framework for integrating autonomous vehicles into delivery operations

Credit Suisse Investment Bank

Investment Banking Analyst, Technology Group // New York, New York, Jul 2014 - Jul 2016

- Executed \$10B+ in M&A and capital markets transactions across internet, blockchain, and payments verticals
- Led financial modeling and due diligence for direct-to-consumer clients, developing VBA automation tools which accelerated personal efficiency by 10x

Education

Georgetown University

Bachelors of Science in Business Administration // Washington, DC, 2014

- GPA: 3.75 / 4
- Major: Finance, Minor: Economics
- Selected Coursework: Economics of Information, Information Warfare, Chinese Economy

Certifications / Honors

- FINRA Series 65, Issued 2024
- FAA Part 107, Issues 2020
- FINRA Series 79 (Expired 2016)
- Eagle Scout, Issued 2010

Patents

• US11900818B2, "Time-varying loudness prediction system", Filed 2019